



EMBROIDERY (includes garment folding & polybagging)

RUN-CHARGE (PER UNIT)

Table with 9 columns: Stitch Count Up To, Below Minimum\* 1-11, 12-23, 24-47, 48-95, 96-299, 300-599, 600-1,199, 1,200-2399. Rows include stitch counts from 4,000 to 9,000 and 'Each Additional M'.

FOR ORDERS OF 2400+ PIECES, CONTACT YOUR SALES REP OR CUSTOMER SERVICE FOR A QUOTE.

PRICING: FREE folding and individual polybagging of your apparel is included. Prices include up to nine embroidery colors. For logos of 10-15 colors add \$25.00 per logo.

LOGO COLOR COORDINATING: subject to additional charges, \$25.00 minimum charge.

STANDARD SERVICE: 4 business days after all approvals and receipt of your correct goods.

PRIORITY SERVICE: Same day service 100% additional, minimum charge \$60.00. 2 Day Service 50% additional, minimum charge \$30.00. 3-Day Service 25% additional, minimum charge \$15.00.

EMBROIDERY MINIMUM: Orders under 12 pieces subject to an additional \$20.00 charge per logo. Logos above 15,000 stitches subject to additional charges.

METALLIC THREAD: Additional charges apply, minimum \$.50 per unit.

MONOGRAMMING: 1 line-\$4.00, 2 lines-\$5.50 (max. 16 characters per line). For monogram only orders less than 12 pieces, refer to embroidery price grid, \$20.00 less than minimum charge also applies.

COPYRIGHTS: Appropriate use of copyright marks and payment of licensed property royalties are the responsibility of the customer.

DAMAGES/SHORTAGES: Damage/Shortage allowance is 1.5% per placement of order quantity, rounded up to the nearest unit. Maximum liability per unit is \$25.00 for damages or shortages.

DIGITIZING SERVICES

DIGITIZING SERVICES

- 3-Day Standard Digitizing - \$12.00 per thousand stitches
Next-Day Priority Digitizing - \$24.00 per thousand stitches
Same-Day Digitizing - \$36.00 per thousand stitches

DIGITIZING INCENTIVE: For orders over 600 pieces and co-op/catalog programs with regular repeat usage, digitizing is FREE for the first 5,000 stitches at standard service.

EDITS & TYPESETTING: \$12.00 per thousand stitches, \$25.00 minimum. Stock fonts are available for typesetting, go to vantageapparel.com/stockfonts for a list of fonts.

CUSTOMER SUPPLIED EMBROIDERY FILES: Vantage will convert your embroidery files for FREE. We are not responsible for quality of logos not digitized by Vantage.

SWATCH SERVICES: Swatch proofs are available for \$15.00 for the first proof and \$5.00 for each additional swatch proof per logo.

DUPLICATE FILES: Duplicate files are FREE when sent via e-mail, if original logo is paid in full.

SEQUIN EMBROIDERY (includes garment folding & polybagging)

RUN-CHARGE (PER UNIT)

Table with 5 columns: 12-47, 48-95, 96-299, 300-599. Rows include 'Up to 5,000 Stitches' and 'Additional Stitches'.

Logos are limited to 1 sequin color per design. Additional colors may be achieved with standard threads. Logos using more than 5,000 sequins are subject to additional charges.

FOR ORDERS OF 600+ PIECES, CONTACT YOUR SALES REP OR CUSTOMER SERVICE FOR A QUOTE.

SET-UP: 4 days standard. \$75.00 for logo set-up includes digitizing up to 5,000 stitches \$12.00 per thousand stitches above 5K).

MINIMUM: 12 pieces. Add \$50.00 for orders less than 12 pieces.

STANDARD LEAD TIME: 5 days after all approvals.

STOCK SEQUIN COLORS: Silver Metallic, Silver Holographic, Gold Metallic, Gold Holographic, Red Holographic, Royal Holographic, Black, Iridescent Pearlized, Semi-Clear Transparent.

DAMAGES/SHORTAGES: Damage/Shortage allowance is 1.5% per placement of order quantity, rounded up to the nearest unit. Maximum liability per unit is \$25.00 for damages or shortages.

Net pricing is valid through 12/31/11. Prices subject to change without notice.

## LASER APPLIQUÉ (includes garment folding & polybagging)

### RUN-CHARGE (PER UNIT)

	48-95	96-299	300-599
1st Appliqué Layer	\$5.85	\$4.90	\$4.35
Additional Layers	\$1.50 per layer	\$1.00 per layer	\$1.00 per layer

All appliqué run charges include up to 5,000 stitches.  
 For logos above 5,000 stitches, add \$.30 per 1,000 stitches.  
 For patches or left-chest sized appliqués (approx. 4" X 4") deduct \$.75 from run charge for the first layer and deduct \$.25 from additional layers.  
 For split front logos, add \$1.00 per garment

**FOR ORDERS OF 600+ PIECES, CONTACT YOUR SALES REP OR CUSTOMER SERVICE FOR A QUOTE.**

**SET-UP:** 4 days standard. \$125.00 for logo set-up and \$75 for lettering namedrop set-up includes digitizing up to 5,000 stitches (\$12.00 per thousand stitches above 5K). A swatch is provided FREE. If spec sample is required, minimum \$25.00 charge applies.

**MINIMUM:** 48 pieces. Add \$100.00 for orders less than 48 pieces.

**STANDARD LEAD TIME:** 5 days after all approvals.

**STOCK APPLIQUÉ:** Choose from any Vantage stock twill, rib knit or felt appliqué colors. See catalog page 149 for colors.

**DAMAGES/SHORTAGES:** Damage/Shortage allowance is 1.5% per placement of order quantity, rounded up to the nearest unit. Maximum liability per unit is \$25.00 for damages or shortages.

**LASER APPLIQUÉ/LASER ETCH COMBO:** Add \$1.50 to appliqué run charges for laser etching.

## REVERSE APPLIQUÉ (includes garment folding & polybagging)

### RUN-CHARGE (PER UNIT)

	48-95	96-299	300-599
Reverse Appliqué Layer	\$7.35	\$5.90	\$5.35
Additional Top Appliqué Layers	\$1.50 per layer	\$1.00 per layer	\$1.00 per layer

All appliqué run charges include up to 5,000 stitches.  
 For left-chest sized reverse appliqués (approx. 4" X 4"), deduct \$.75 from reverse appliqué layer.  
 For logos above 5,000 stitches, add \$.30 per 1,000 stitches.  
 For split front logos, add \$1.00 per garment

**FOR ORDERS OF 600+ PIECES, CONTACT YOUR SALES REP OR CUSTOMER SERVICE FOR A QUOTE.**

**SET-UP:** 4 days standard. \$125.00 for logo set-up and \$75 for lettering namedrop set up includes digitizing up to 5,000 stitches (\$12.00 per thousand stitches above 5K). A swatch is provided FREE. If spec sample is required, minimum \$25.00 charge applies.

**MINIMUM:** 48 pieces. Add \$100.00 for orders less than 48 pieces.

**STANDARD LEAD TIME:** 5 days after all approvals.

**STOCK APPLIQUÉ:** Cotton rib. See catalog page 149 for colors.

**DAMAGES/SHORTAGES:** Damage/Shortage allowance is 1.5% per placement of order quantity, rounded up to the nearest unit. Maximum liability per unit is \$25.00 for damages or shortages.

## LASER ETCHING (includes garment folding & polybagging)

### ETCH RUN-CHARGE (PER UNIT)

	48-95	96-299	300-599
Standard Etched Design (up to 36 square inches)	\$3.50	\$2.75	\$2.50

For best results, we recommend this service for medium shade garments. Not all fabrics can be laser etched.

**FOR ORDERS OF 600+ PIECES OR LOGOS OVER 36 SQ. INCHES, CONTACT YOUR SALES REP OR CUSTOMER SERVICE FOR A QUOTE.**

**SET-UP:** 4 days standard. \$25.00 for standard etch logo setup. If spec sample is required, minimum \$25.00 charge applies. Customer must supply sample for testing and approval.

**MINIMUM:** 48 pieces. Add \$50.00 for orders less than 48 pieces.

**STANDARD LEAD TIME:** 5 days after all approvals.

**DAMAGES/SHORTAGES:** Damage/Shortage allowance is 1.5% per placement of order quantity, rounded up to the nearest unit. Maximum liability per unit is \$25.00 for damages or shortages.

**LASER ETCH/EMBROIDERY COMBO:** For logo set-up, add standard embroidery digitizing charges to the \$25.00 laser etch set-up. Run charge is based on standard embroidery pricing plus \$1.50 for laser etching per unit.

## WATER-BASED DIGITAL PRINTING (includes printer fold/bulk pack)

### RUN-CHARGE (PER UNIT)

	24-47	48-95	96-299
Small Print (up to 25 square inches)	\$2.75	\$2.00	\$1.50
Large Print (max size 14"x15")	\$3.50	\$2.75	\$2.25
Oversize Print (max size 15"x23")	\$4.50	\$3.75	\$3.25

\*Due to size, design complexity or overall coverage, certain logos may be subject to additional charges. Product is bulk packed in printer fold. Individual folding & polybagging is available for \$.30 each.

**FOR ORDERS OF 300+ PIECES, CONTACT YOUR SALES REPRESENTATIVE OR CUSTOMER SERVICE FOR A QUOTE.**

**SET-UP:** 2 days standard. Pre-press cost of \$25.00 per imprint location and includes 1 white tee sample. Additional samples are \$10.00 per imprint plus the cost of blank goods.

**MINIMUM:** 24 pieces. Add \$25.00 for orders less than 24 pieces.

**STANDARD LEAD TIME:** Timing for sample is 2 days after receipt of art & purchase order. Timing for production is 4 days after all approvals.

**DAMAGES/SHORTAGES:** Damage/Shortage allowance is 1.5% per placement of order quantity, rounded up to the nearest unit. Maximum liability per unit is \$25.00 for damages or shortages.

Digital printing is recommended for white or light colored smooth fabrics with a cotton rich fiber content.

NOT ALL PRODUCTS ARE SUITABLE FOR ALL DECORATION TECHNIQUES. ALL DECORATION OPTIONS ARE SUBJECT TO PRODUCT AND LOGO REVIEW.

Net pricing is valid through 12/31/11. Prices subject to change without notice.

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revised 12/20/10

## SCREEN PRINTING (includes printer fold/bulk pack)

### RUN-CHARGE

QUANTITY	1 COLOR	2 COLOR	3 COLOR	4 COLOR	5 COLOR	6 COLOR	7 COLOR	PER COLOR
48 - 95	\$1.05	\$1.40	\$1.75	\$2.10	\$2.45	N/A	N/A	N/A
96 - 149	\$0.80	\$1.05	\$1.30	\$1.55	\$1.80	\$2.05	N/A	N/A
150 - 299	\$0.70	\$0.85	\$1.00	\$1.15	\$1.30	\$1.45	\$1.60	\$0.15
300 - 599	\$0.55	\$0.68	\$0.81	\$0.94	\$1.07	\$1.20	\$1.33	\$0.13
600 - 1,199	\$0.45	\$0.53	\$0.61	\$0.69	\$0.77	\$0.85	\$0.93	\$0.08
1,200 - 2,399	\$0.40	\$0.46	\$0.52	\$0.58	\$0.64	\$0.70	\$0.76	\$0.06
2,400 - 4,799	\$0.35	\$0.40	\$0.45	\$0.50	\$0.55	\$0.60	\$0.65	\$0.05
4,800 - 9,599	\$0.33	\$0.37	\$0.41	\$0.45	\$0.49	\$0.53	\$0.57	\$0.04
9600+	Contact customer service for pricing and turnaround time							

Most colored garments require an underlay which is charged as one additional color. Pricing is for one print per location; for standard placements on t-shirts and fleece. Add \$.25 per garment for placements on or above pockets, sleeves and bags; add \$0.50 for blankets; add \$1.00 for jackets. Product is bulk packed in printer's fold. Individual folding and polybagging is available for \$.30 each.

### SCREEN PRINTING ORDER CHARGES

Separation, Film & Screen	\$20.00 per color for standard logos. \$40.00 per color for complex logos. \$240.00 for 4-color process (available on white garments only). \$320.00 for simulated process - up to 8 colors. (For additional colors add \$50 per color.)
Re-Orders	\$10.00 per color
Color Change	\$30.00 fee for additional logo color-way set ups up to 3 colors. Add \$5.00 for each additional color.
Less than Minimum	\$30.00 fee per placement for orders under 48 pieces up to 3 colors. Add \$5.00 for each additional color.
Pre-Production Proof or Sample	\$30.00 per placement up to 3 colors. Add \$5.00 for each additional color.

**ART SERVICE:** 2 business days for virtual proof development. Pre-production sample, if required, 5 business days after virtual proof approval.

**STANDARD SERVICE:** 5 business days after all approvals and blank availability.

**PRIORITY SERVICE:** Priority service is available with one day for art and two days for production. No prepro available. 100% upcharge applies. Service is subject to availability.

**MINIMUM:** 300 pieces for four-color process or simulated process.

#### PRINTING ON POLYESTER & SYNTHETIC FABRICS:

Printing on these fabrics is limited to 1 placement and charged as 1 additional screen and color. Maximum number of logo colors per garment is 3 colors including underlay.

**SPECIAL PLACEMENTS/OUTERWEAR/NON-APPAREL ITEMS:** Special placements, outerwear and some non-apparel items can be printed, higher pricing may apply. All items are subject to factory review. Contact Customer Service for details.

**ARTWORK FORMATS:** Vector Line Art is preferred in .EPS, .AI or .PDF formats. (type must be converted to outlines to avoid font substitutions) High Resolution Raster Art is also accepted in layered .PSD, .TIF or .JPG formats (at least 300 dpi, true to size).

**DAMAGES/SHORTAGES:** Damage/Shortage allowance is 1.5% per placement of order quantity, rounded up to the nearest unit. Maximum liability per unit is \$25.00 for damages or shortages.

**UNPACKING:** Additional charges apply for unpacking individually bagged goods, minimum \$.25 per unit

#### SPECIALTY INKS:

Foil and Crystalina Inks – Screen set-up & run charges = two colors. Minimum \$.15 per piece additional.

### SCREEN PRINTING ART CHARGES & REQUIREMENTS

Logo Development or Art Redraw*	\$50.00 per hour (\$25.00 minimum)
Virtual Proof-Approval	Virtual Proof will be emailed for print approval
Graphic Programs	Adobe Illustrator or Photoshop preferred

## CUSTOM TAGLESS LABELING

### PRINT RUN-CHARGE (PER UNIT)

Quantity	1 Color	2 Color
600	\$ .50	\$ .60
1,200	\$ .45	\$ .55
2,400	\$ .40	\$ .45
4,800	\$ .35	\$ .40

**LABEL REMOVAL:** Pricing includes removal of tear-away labels. Add \$0.10 per garment for cut-away labels.

**SET-UP:** No additional charges if using our pre-designed layout. Add \$50.00 for creative art when requesting a custom layout. See catalog page 116 for layout options.

**MINIMUM:** 600 piece minimum includes up to 6 size layouts (minimum 48 pieces per size). Additional charges apply for less than 24 pieces per size.

**DAMAGES/SHORTAGES:** Damage/Shortage allowance is 1.5% per placement of order quantity, rounded up to the nearest unit. Maximum liability per unit is \$25.00 for damages or shortages.

*Tagless labels are printed using spot-color inks up to 2-colors and will be printed without the use of an underlay. PMS colors may vary when printed without the use of an underlay. Maximum imprint area is 4" W X 2" H.*

**NOT ALL PRODUCTS ARE SUITABLE FOR ALL DECORATION TECHNIQUES. ALL DECORATION OPTIONS ARE SUBJECT TO PRODUCT AND LOGO REVIEW.**

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## General Information:

**YOUR MERCHANDISE:** Vantage cannot be held responsible for wrong styles, mis-shipments or late arrivals received from your merchandise source. Suitability of garments for decoration is subject to factory judgment.

**VENDOR RETURNS:** Please provide Vantage with a 3rd party shipping number or electronic prepaid label to return goods to your merchandise source. Minimum \$25 charge applies.

**MULTIPLE SUPPLIER DELIVERIES:** Orders with more than 3 separate deliveries are subject to additional charges, minimum \$7.50 per shipment.

**DOCUMENTATION:** Your blank goods supplier must list your company name and purchase order number on the shipping label and provide a packing slip. Vantage cannot be held responsible for delays to orders without this information. Additional charges may apply. Our count must be considered final.

**COMPLEX ORDER HANDLING:** Orders that require special attention or contain unique handling services, are subject to additional charges and lead time. Customer Service will advise additional services and charges that apply, minimum \$25.00.

**CUSTOM PACKAGING:** Orders requiring specialized packaging such as labels, hangtags, etc. are subject to additional charges and lead time.

**PRIVATE LABELING:** Minimum \$1.00 per unit for removal and replace with customer supplied labels. Additional time is required.

**DROP SHIP & FULFILLMENT:** Services may be available, contact customer service for details.

**SHIPPING:** All Shipments are F.O.B. Factory.

**HANDLING CHARGE:** \$4.75 per address minimum plus freight charges will be added to each invoice.

**C.O.D SHIPMENTS:** C.O.D.'s from your merchandise source will not be accepted.

**INTERNATIONAL SHIPPING:** Due to product origin issues, all orders shipping outside the U.S. must be handled through your freight forwarder.

Vector Line Art is preferred in .EPS, .AI or .PDF formats. (type must be converted to outlines to avoid font substitutions) High Resolution Raster Art is also accepted in layered .PSD, .TIF or .JPG formats (at least 300 dpi, true to size) We currently use Illustrator and Photoshop. All text should be converted to outlines to avoid font substitutions. \*If art of these types are not available, Vantage can redraw as needed at an additional cost of \$50.00 per hour; \$25.00 minimum. Additional time may apply.

***Vantage is the only embroiderer with both a national network and local service. Our contract embroidery facilities offer the same Vantage embroidery quality for your customer goods. Standard service turnaround is just four business days from any location.***

### VANTAGE - MID-ATLANTIC - HEADQUARTERS

100 Vantage Drive Avenel NJ, 07001 732-340-3000

**OFFERING: Embroidery, Laser Appliqué, Laser Etching,  
Sequin Embroidery, Screen Printing, Water-Based Digital Printing**

### VANTAGE - WEST

3111 South Shannon Drive Santa Ana, CA 92704 714-755-1133

**OFFERING: Contract Embroidery**

### VANTAGE - CENTRAL

2701 Clark Avenue St. Louis, MO 63103 314-534-0550

**OFFERING: Contract Embroidery**



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