

# POLO

R A L P H L A U R E N



C O R P O R A T E   S A L E S   P R O G R A M



# CORPORATE SALES P R O G R A M

Polo Ralph Lauren is known throughout the world for timeless, authentic style. From generation to generation, Polo's iconic essentials possess a casual, effortless elegance that endures from season to season, setting the standard for all modern sportswear.

We are pleased to offer our corporate customers the opportunity to personalize a distinct collection of Polo items for executive gifting, reward programs, tournaments, meetings and events.



**POLO**  
RALPH LAUREN



## CLASSIC-FIT MESH POLO - POLOK100 \$85.00

The quintessential Ralph Lauren look. Made with the finest cotton mesh for breathability, durability and classic style, our iconic short-sleeved polo is always a wardrobe staple.

- Soft cotton mesh
- Two-button placket, ribbed polo collar and armbands
- Uneven vented hem
- Signature embroidered pony on left chest
- 100% cotton
- S-2XL



WHITE  
(WHT)



NEWPORT NAVY  
(NPNVY)



POLO BLACK  
(PLBLK)



CHATHAM BLUE  
(CHB)



ANDOVER  
HEATHER (AHT)



RL 2000 RED  
(RLRED)





## REFINED STRETCH MESH POLO - POLOK205

**\$93.75**

The essential short-sleeved polo in lightweight cotton mesh, knit with a hint of stretch.

- Two-button classic placket, ribbed polo collar and cuffs
- Even vented hem with tonal grosgrain reinforcement
- 97% cotton / 3% elastane
- XS-XL



## DESIGN YOUR OWN - POLOK205

Polo Ralph Lauren offers the option to customize the pony color and placement on the PoloK205. If a customer does not specify a color for the pony on these styles, it will be embroidered in the default color that appears on the garment as shown.

### PONY PLACEMENT OPTIONS



A) Placement of customer logo at left chest without a Polo pony on the garment.



B) Placement of customer logo at left chest with a custom-colored Polo pony on the bottom right hem.



C) A custom-colored Polo pony embroidered left chest with the customer logo embroidered at either right sleeve or bottom right hem.

### PONY COLOR OPTIONS

#### On White



#### On Windsor Navy



#### On Pink Sands



#### On Bermuda Blue





## PERFORMANCE LISLE POLO - POLOK125 \$89.50

Our short-sleeved Classic Fit polo shirt made with soft, pima technical jersey fabric and moisture wicking properties which provide superior comfort and breathability.

- Moisture wicking
- Open sleeves
- 3-button top applied placket, knit collar
- Uneven vented hem
- 55% Cotton / 42% Polyester / 3% Lycra
- S - 2XL



## DESIGN YOUR OWN - POLOK125

Polo Ralph Lauren offers the option to customize the pony color and placement on the PoloK125. If a customer does not specify a color for the pony on these styles, it will be embroidered in the default color that appears on the garment as shown.

### PONY PLACEMENT OPTIONS



A) Placement of customer logo at left chest without a Polo pony on the garment.



B) Placement of customer logo at left chest with a custom-colored Polo pony on the bottom right hem.



C) A custom-colored Polo pony embroidered left chest with the customer logo embroidered at either right sleeve or bottom right hem.

### PONY COLOR OPTIONS

#### On French Navy



#### On White





#### RLX SOLID AIRFLOW POLO - PRLX02

**\$89.50**

Our short-sleeved Active Fit polo shirt made with moisture wicking properties to stay cool and dry.

- Moisture wicking
- Open sleeves for a fuller swing
- Two-button placket with grosgrain tape, ribbed polo collar with collarband
- Uneven vented hem with grosgrain tape reinforcement
- RLX tab at wearer's right sleeve
- 92% Polyester / 8% Spandex
- S - 2XL



Blue Rain  
(BLR)



Polo Black  
(PLBLK)



RL 2000 Red  
(RLRED)



#### RLX BRUSHED BACK TECH JERSEY ½-ZIP - PRLX03

**\$125.00**

A technical pullover that offers freedom of movement and complete breathability.

- ½-zip placket with metal zipper pull
- Taped right-chest pocket and placket
- Hemmed sleeves and bottom
- RLX logo at wind guard, wearer's left sleeve and center back yoke
- Ralph Lauren logo at wearer's left back hip
- 85% Polyester / 15% Spandex
- S - 2XL



French Navy  
(FRNVY)



Polo Black  
(PLBLK)



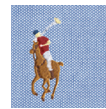
**CORE-FIT OXFORD SHIRT - POLOW310**  
**\$89.50**

Made from fine 2-ply yarns, this long-sleeved sport shirt is cut for a comfortable, standard fit in breathable oxford-woven cotton.

- Button-down collar, barrel cuffs, shirttail hem
- Applied placket, split back yoke for a precise comfortable fit
- Signature embroidered pony on left chest
- 100% cotton
- S - 2XL



WHITE  
(WHT)



BLUE  
(BLU)



BLUE/WHITE  
STRIPE (BWSTP)



**CORE-FIT 60'S BROADCLOTH SHIRT - POLOW315**  
**\$89.50**

A midweight, 60's cotton poplin dress shirt that's perfect for all seasons.

- Button-down collar, barrel cuffs, shirttail hem
- Signature embroidered pony on left chest
- 100% cotton
- S - 2XL



BLUE/WHITE  
STRIPE (BWSTP)



WHITE  
(WHT)



BLUE/WHITE  
CHECK (BWCHK)

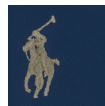




### BI-SWING MICROFIBER WINDBREAKER - POLOJ500 \$125.00

Classic windbreaker made with durable microfiber, constructed for wind resistance and soft comfort.

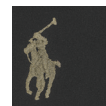
- Elastic waistband and button cuffs for a customized fit
- Button-over wind tab for weather protection
- Slant welt hand pockets provide easy access and comfort for cool days
- Bi-swing construction for easy, natural movement
- Signature embroidered pony on left chest
- Signature tattersall cotton twill body lining
- 100% polyester
- S - 2XL



FRENCH NAVY  
(FRNVY)



KHAKI UNIFORM  
(KHU)



RL BLACK  
(RLBLK)



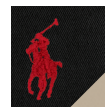
### POLO CHINO BASEBALL HAT - POLOH900 \$35.00

Our cotton chino sport cap is a timeless style with superior construction and durability.

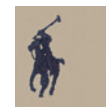
- Six-panel construction shapes hat to its wearer; panels are reinforced at crown with coordinated taping
- Eyelets for ventilation
- Contrasting under-bill deflects sunlight
- Brim features plastic inset that offers enhanced durability and easy molding
- Adjustable back buckle strap for a customized fit
- Signature embroidered pony on front and POLO embroidery on back
- 100% cotton
- One Size



WHITE  
(WHT)



POLO BLACK  
(PLBLK)



NUBUCK  
(NBK)

# POLO PRICING & GENERAL INFORMATION

STYLE	DESCRIPTION	SELL PRICE (R)
POLOH900	Polo Chino Baseball Hat	\$35.00
POLOK100	Classic-Fit Mesh Polo	\$85.00
POLOK205*	Women's Refined Stretch Mesh Polo	\$93.75
POLOK125*	Performance Lisle Polo	\$93.75
PRLX02	RLX Solid Airflow Polo	\$89.50
PRLX03	RLX Brushed Back Tech Jersey 1/2-Zip	\$125.00
POLOW310	Core-Fit Oxford Shirt	\$89.50
POLOW315	Core-Fit 60's Poplin Shirt	\$89.50
POLOJ500	Bi-Swing Microfiber Windbreaker	\$125.00

\*Customize pony color and placement. See catalog for more info. Pricing(R) for blank product through size XL.

### SIZING INFORMATION:

MEN'S SIZES - POLO RALPH LAUREN & POLO GOLF					
U.S. SIZE	S	M	L	XL	XXL
CHEST	34"– 36"	38"– 40"	42"– 44"	46"– 48"	50"– 52"
NECK	14"– 14½"	15"– 15½"	16"– 16½"	17"– 17½"	18"– 18½"
SLEEVE	32"– 33"	33"– 34"	34"– 35"	35"– 36"	36"– 37"
WAIST	28"– 30"	31"– 34"	35"– 38"	40"– 42"	43"– 45"
Our golf clothing is designed for a relaxed fit for performance-enhancing freedom of movement. Sizing based on body measurements.					

WOMEN'S SIZES - POLO RALPH LAUREN & POLO GOLF					
U.S. SIZE	XS	S	M	L	XL
CHEST	33"	34"-35"	36"-37"	38½"-40"	42½"
WAIST	26"	27"-28"	29"-30"	32½"-33"	34½"
HIP	36"	37"-38"	39"-40"	42½"-43"	44½"
Sizing based on body measurements.					

### PRODUCT INFORMATION

**UPCHARGES FOR BIG SIZES:** \$4.00(P) for 2XL.

**SAMPLES:** Samples are available for the purpose of generating business opportunities. A limit of one sample per style/color may be ordered.

**HANDLING CHARGE:** \$4.94(V) per address. Orders with 5 or more addresses may be subject to additional per-unit fulfillment charges.

F.O.B. New Jersey

**POLICIES & TERMS - Orders are considered final upon receipt of order acknowledgement.**

**SPECIAL ORDER HANDLING:** Orders that require fulfillment or unique handling services are subject to additional charges.

**OVERAGES:** Vantage makes every effort to ship exact quantities but reserves the right to ship and invoice overages of less than 4 pieces or up to 3% of the total ordered units.

**RETURN POLICY:** Returns will not be accepted unless accompanied by our factory Return Authorization Number (RA). RA's must be obtained within 45 days. There is a 20% restocking fee on blank goods returned within 45 days. Standard sample orders may be returned within 45 days with no restocking fee. For samples, the invoice number can be used instead of RA. Spec samples are not returnable.

**TERMS:** Net 30 to rated accounts. Interest charge is 1.5% per month on all past due invoices. Payment in U.S. Dollars. A 2% convenience charge is assessed for credit card transactions. Prices subject to change without notice. Orders will not be processed for any account 60 days past due. Shipment of orders is subject to credit approval. Any account 90 days past due will be placed for collection.

**COPYRIGHTS:** Appropriate use of copyright marks are the responsibility of the customer.

**ROYALTIES:** Royalties are not included in our pricing. Based on the licensed property, please contact your Vantage Sales or Customer Service representative for the appropriate royalty charge, if applicable.

### PACKAGING

All embroidered apparel items are folded with tissue and polybagged for FREE. Special packaging services also available. Contact Customer Service for details.

### DECORATION (P)

Vantage is the only company authorized to decorate Polo Ralph Lauren items. Customer logos require approval prior to shipment. Decorated garments are not returnable.

EMBROIDERY RUNCHARGE (PER PLACEMENT)	1-3	4-5	6-11	12-299	300-599
Logos up to 8,000 stitches	\$16.00	\$12.00	\$8.00	\$5.40	\$4.50
Logos 8,001 - 12,000 stitches	\$18.00	\$14.00	\$10.00	\$7.40	\$6.50
Monogramming (up to 2 lines)	\$20.00	\$16.00	\$12.00	\$9.40	\$8.50

**STANDARD SERVICE:** 3 business days after all approvals.

### NEW LOGO SETUPS / 3-day standard (V)

\$62.50 (up to 8,000 stitches, if applicable)

\$93.75 (up to 12,000 stitches, if applicable)

\$125.00 (up to 16,000 stitches, if applicable)

Add \$62.50 for 2-day service or \$125.00 for same-day service. Orders must be received by 2:00 p.m. ET. One electronic logo image is provided FREE. For orders of 300+ pieces, standard logo setup is FREE up to 8,000 stitches.

**SWATCH SERVICES (V):** Swatch proofs are available for \$25.00 for the first proof and \$6.25 for each additional proof per logo. Logos above 15,000 stitches subject to additional charges. Allow 1 business day for swatches.

**CUSTOMER-SUPPLIED EMBROIDERY FILES (V):** Vantage will use your embroidery files as submitted with no setup charge. We are not responsible for quality of logos not digitized by Vantage. A swatch is recommended for first time use on any fabric. See swatch services for applicable prices. One electronic logo image is provided FREE. Logos requiring revisions will incur additional charges of \$62.50 per hour with a minimum charge of \$31.25.

Pricing valid through 12/31/17. Prices subject to change without notice.