

## LOGO SET-UPS

### NEW LOGO SET-UPS (3-day standard)

\$50.00 (up to 8,000 stitches, if applicable)  
 \$75.00 (up to 12,000 stitches, if applicable)  
 \$100.00 (up to 16,000 stitches, if applicable)

Add \$50.00 for 2-day service or \$100.00 for same-day service. Orders must be received by 2:00 p.m. ET. One electronic logo image is provided FREE. For orders of 600+ pieces, standard logo setup is FREE up to 8,000 stitches.

**SWATCH SERVICES:** Swatch proofs are available for \$20.00 for the first proof and \$5.00 for each additional proof per logo. Logos above 15,000 stitches subject to additional charges. Allow 1 business day for swatches.

**CUSTOMER-SUPPLIED EMBROIDERY FILES:** Vantage will use your embroidery files as submitted with no setup charge. We are not responsible for quality of logos not digitized by Vantage. A swatch is recommended for first time use on any fabric. See swatch services for applicable prices. One electronic logo image is provided FREE. Logos requiring revisions will incur additional charges of \$50.00 per hour with a minimum charge of \$25.00.

## EMBROIDERY

**RUN CHARGE (PER PLACEMENT)** Pricing includes garment folding and polybagging.

Stitch Count Up To:	Below Minimum* 1-11	12-23	24-47	48-95	96-299	300-599	600-1,199	1,200-2,499
4,000	<b>\$6.13</b>	\$4.43	\$3.35	\$2.97	\$2.65	\$2.11	\$2.00	\$1.89
5,000	<b>\$6.50</b>	\$4.82	\$3.72	\$3.32	\$2.98	\$2.43	\$2.25	\$2.12
6,000	<b>\$6.87</b>	\$5.09	\$3.99	\$3.58	\$3.24	\$2.69	\$2.49	\$2.34
7,000	<b>\$7.24</b>	\$5.47	\$4.35	\$3.92	\$3.57	\$3.01	\$2.79	\$2.62
8,000	<b>\$7.61</b>	\$5.85	\$4.71	\$4.25	\$3.90	\$3.33	\$3.08	\$2.89
9,000	<b>\$7.98</b>	\$6.23	\$5.07	\$4.59	\$4.22	\$3.64	\$3.38	\$3.17
Each Additional M	<b>\$0.36</b>	\$0.36	\$0.35	\$0.33	\$0.32	\$0.31	\$0.29	\$0.27

**FOR ORDERS OF 2500+ PIECES, CONTACT YOUR SALES REP OR CUSTOMER SERVICE FOR A QUOTE.**

**PRICING:** Price includes up to 9 embroidery colors. For logos with more than 25 trims, add \$.30 for every 10 trims above 25. Orders less than 6 pieces per thread colorway, add \$2.00 per unit.

Additional Order Charges	
Robes, Blankets, Bags and Light-lined Jackets	Add \$.50 minimum placement
Jackets (Heavy-lined or Carhartt style)	Add \$1.00 minimum placement

**LOGO COLOR COORDINATING:** Subject to additional charges, \$25.00 minimum charge.

**STANDARD SERVICE:** 4 business days after all approvals and receipt of all your correct goods.

**PRIORITY SERVICE:** Same-day service 100% additional, minimum charge \$60.00. 2-day service 50% additional, minimum charge \$30.00. 3-day service 25% additional, minimum charge \$15.00. Orders and goods must be received by 12:00pm ET. All subject to availability.

**\*EMBROIDERY MINIMUM:** Orders under 12 pieces subject to an additional \$20.00 charge per logo. Logos above 15,000 stitches subject to additional charges.

**METALLIC THREAD:** Additional charges apply, minimum \$1.00 per unit.

**MONOGRAMMING:** Up to 2 lines - \$4.70 (max. 16 characters per line.) For monogram-only orders less than 12 pieces, refer to embroidery price grid, \$20.00 less than minimum charge also applies.

**SIMPLE APPLIQUÉ:** Add \$1.00 to stitch-related embroidery charges per cap for one-color, simple-shape, single-piece felt or twill applique (max size 4.5" W x 2"H).

**PUFF EMBROIDERY:** Add \$1.00 per unit for puff embroidery for up to 5000 stitches. Minimum order 48 pieces.

**COPYRIGHTS:** Appropriate use of copyright marks and payment of licensed property royalties are the responsibility of the customer.

**DAMAGES/SHORTAGES:** Damage/Shortage allowance is 1.5% per placement of order quantity, rounded up to the nearest unit. Maximum liability per unit is \$25.00 for damages or shortages. Vantage count considered final.

**INCLUDED FOR FREE IN CONTRACT EMBROIDERY PRICING:**  
**Every logo is steamed to remove hoop marks!**  
**Every garment is individually folded and polybagged!**  
**No extra charges for long-sleeve garments!**

### ART REQUIREMENTS FOR ALL DECORATION:

Vector Line Art is preferred in .EPS, .AI or .PDF formats (type must be converted to outlines to avoid font substitutions). High Resolution Raster Art is also accepted in layered .PSD, .TIF or .JPG formats (at least 300 dpi, true to size). We currently use Illustrator and Photoshop. All text should be converted to outlines to avoid font substitutions. \*If art of these types are not available, Vantage can redraw as needed at an additional cost of \$50.00 per hour; \$25.00 minimum. Additional time may apply.

**Net pricing is valid through 12/31/17. Prices subject to change without notice.**

## SEQUIN EMBROIDERY

**RUN CHARGE** (PER PLACEMENT) Pricing includes garment folding and polybagging.

	12-47	48-95	96-299	300-599
Up to 5,000 Stitches	\$5.97	\$5.15	\$4.07	\$3.50
Additional Stitches	\$0.30 per 1,000 stitches			

Logos are limited to 1 sequin color per design. Additional colors may be achieved with standard threads. Logos using more than 5,000 sequins are subject to additional charges.

**FOR ORDERS OF 600+ PIECES, CONTACT YOUR SALES REP OR CUSTOMER SERVICE FOR A QUOTE**

**MINIMUM:** 12 pieces. Add \$50.00 per logo for orders less than 12 pieces.

**STANDARD LEAD TIME:** 5 days after all approvals and receipt of all your correct goods.

**STOCK SEQUIN COLORS:** Silver Metallic, Silver Holographic, Gold Metallic, Gold Holographic, Red Holographic, Royal Holographic, Black, Iridescent Pearlized, Semi-Clear Transparent.

**DAMAGES/SHORTAGES:** Damage/Shortage allowance is 1.5% per placement of order quantity, rounded up to the nearest unit. Maximum liability per unit is \$25.00 for damages or shortages. Vantage count considered final.

## LASER APPLIQUÉ

**RUN CHARGE** (PER PLACEMENT) Pricing includes garment folding and polybagging.

	48-95	96-299	300-599
1st Appliqué Layer	\$6.10	\$5.10	\$4.50
Additional Layers	\$1.50 per layer	\$1.00 per layer	\$1.00 per layer

All appliqué run charges include up to 5,000 stitches.  
For logos above 5,000 stitches, add \$.30 per 1,000 stitches.  
For split front logos, add \$1.00 per garment.  
For headwear, see simple appliqué under embroidery pricing.

**FOR ORDERS OF 600+ PIECES, CONTACT YOUR SALES REP OR CUSTOMER SERVICE FOR A QUOTE**

**MINIMUM:** 48 pieces. Add \$100.00 per logo for orders less than 48 pieces.

**STANDARD LEAD TIME:** 5 days after all approvals and receipt of all your correct goods.

**STOCK APPLIQUÉ:** Choose from any Vantage stock twill, cotton-rib or felt appliqué colors. Add \$1.00 per unit for camouflage twill appliqué. See catalog page 145 for colors.

**DAMAGES/SHORTAGES:** Damage/Shortage allowance is 1.5% per placement of order quantity, rounded up to the nearest unit. Maximum liability per unit is \$25.00 for damages or shortages. Vantage count considered final.

## REVERSE APPLIQUÉ

**RUN CHARGE** (PER PLACEMENT) Pricing includes garment folding and polybagging.

	48-95	96-299	300-599
Reverse Appliqué Layer	\$7.65	\$6.15	\$5.55
Additional Top Appliqué Layers	\$1.50 per layer	\$1.00 per layer	\$1.00 per layer

All appliqué run charges include up to 5,000 stitches.  
For logos above 5,000 stitches, add \$.30 per 1,000 stitches.  
For split front logos, add \$1.00 per garment

**FOR ORDERS OF 600+ PIECES, CONTACT YOUR SALES REP OR CUSTOMER SERVICE FOR A QUOTE.**

**MINIMUM:** 48 pieces. Add \$100.00 per logo for orders less than 48 pieces.

**STANDARD LEAD TIME:** 5 days after all approvals and receipt of all your correct goods.

**STOCK APPLIQUÉ:** We recommend cotton-rib appliqué. See catalog page 144 for colors.

**DAMAGES/SHORTAGES:** Damage/Shortage allowance is 1.5% per placement of order quantity, rounded up to the nearest unit. Maximum liability per unit is \$25.00 for damages or shortages. Vantage count considered final.

## LASER TECH PATCHES

**RUN CHARGE** (PER PLACEMENT) Pricing includes garment folding and polybagging.

	48-95	96-299	300+
Simple-shape patch up to 4" x 4"	\$3.75	\$3.50	\$3.25

Patches are 2mm in thickness and can be designed in simple shapes such as rectangles, squares, circles, ovals, etc.

**MINIMUM:** 48 pieces. Add \$25.00 per per logo for orders less than 48 pieces.

**STANDARD LEAD TIME:** 5 days after all approvals and receipt of all your correct goods.

**DAMAGES/SHORTAGES:** Damage/Shortage allowance is 1.5% per placement of order quantity, rounded up to the nearest unit. Maximum liability per unit is \$25.00 for damages or shortages. Vantage count considered final.

**STOCK PATCH COLORS:** Black, Navy, Grey, White, Red, Royal, Yellow, Pink, Orange and Brown.

**NOT ALL PRODUCTS ARE SUITABLE FOR ALL DECORATION TECHNIQUES. ALL DECORATION OPTIONS ARE SUBJECT TO PRODUCT AND LOGO REVIEW.**

### ART REQUIREMENTS FOR ALL DECORATION:

Vector Line Art is preferred in .EPS, .AI or .PDF formats (type must be converted to outlines to avoid font substitutions). High Resolution Raster Art is also accepted in layered .PSD, .TIF or .JPG formats (at least 300 dpi, true to size). We currently use Illustrator and Photoshop. All text should be converted to outlines to avoid font substitutions. \*If art of these types are not available, Vantage can redraw as needed at an additional cost of \$50.00 per hour; \$25.00 minimum. Additional time may apply.

**Net pricing is valid through 12/31/17. Prices subject to change without notice.**

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revised 12/19/16

**GENERAL INFORMATION:** \_\_\_\_\_

**ORDERS ARE CONSIDERED FINAL UPON RECEIPT OF ORDER ACKNOWLEDGEMENT.**

**YOUR MERCHANDISE:** Vantage cannot be held responsible for wrong styles, defective or damaged merchandise, mis-shipments or late arrivals received from your merchandise source. Suitability of garments for decoration is subject to factory judgment. All credit claims must be made within 90 days of shipping.

**VENDOR RETURNS:** Please provide Vantage with a 3rd party shipping number or electronic prepaid label to return goods to your merchandise source. Minimum \$10.00 charge applies.

**MULTIPLE SUPPLIER DELIVERIES:** Orders with more than 3 separate deliveries are subject to additional charges, minimum \$10.00 per shipment.

**SHORT INCOMING GOODS FOR MULTIPLE ORDERS:** Contact Customer Service for additional charges and lead time. Minimum charge is \$.25 per unit.

**UNBAG & UNPIN:** \$.25 each

**UNBAG:** \$.10 each

**DOCUMENTATION:** Your blank goods supplier must list your company name and purchase order number on the shipping label and provide a packing slip. Vantage cannot be held responsible for delays to orders without this information. Additional charges may apply. Our count must be considered final.

**COMPLEX ORDER HANDLING:** Orders that require special attention or contain unique handling services, are subject to additional charges and lead time. Customer Service will advise additional services and charges that apply, minimum \$25.00.

**CUSTOM PACKAGING:** Orders requiring specialized packaging such as labels, hangtags, etc. are subject to additional charges and lead time.

**BOX CHARGE:** \$2.00 per box if new cartons are required.

**PRIVATE LABELING:** Minimum \$1.00 per unit for removal and replacing with customer supplied labels. Additional time is required.

**SHIPPING:** All Shipments are F.O.B. Factory.

**HANDLING CHARGE:** \$3.95 per address. Orders with 5 or more addresses may be subject to additional fulfillment charges.

**DROP SHIPMENTS:** Contact Customer Service for additional charges and lead time. Minimum charge is \$.25 per unit.

**WRONG ADDRESS PROVIDED:** \$15.00 each

**C.O.D. SHIPMENTS:** C.O.D.'s from your merchandise source will not be accepted.

**INTERNATIONAL SHIPPING:** Due to product origin issues, all orders shipping outside the U.S. must be handled through your freight forwarder.

**INVOICES:** All invoices are to be paid within terms. All claims, causes of action and/or disputes arising out of or relating to the invoices shall be filed within the court having jurisdiction within the County of Middlesex, New Jersey or the U.S. District court located in said state.



**VANTAGE - MID-ATLANTIC - HEADQUARTERS**

100 Vantage Drive, Avenel, NJ 07001

**OFFERING: Embroidery, Laser Appliqué, Laser Tech Patches, Sequin Embroidery**

Phone: 732-340-3000

**VANTAGE - WEST**

3111 South Shannon Drive, Santa Ana, CA 92704

**OFFERING: Contract Embroidery**

Phone: 714-755-1133

**VANTAGE - CENTRAL**

2701 Clark Avenue, St. Louis, MO 63103

**OFFERING: Contract Embroidery**

Phone: 314-534-0550

*Vantage is the only embroiderer with both a national network and local service. Our contract embroidery facilities offer the same Vantage embroidery quality for your customer goods. Standard embroidery turnaround is just four business days at any location.*



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